

# THE FOUNDATION AWARD

Charles Wall  
*Brosamer & Wall, Inc.*

## THE FOUNDATION AWARD



This award is granted to those that serve at the highest level of our association and our industry. Their time, commitment, and talent have made profound, lasting impacts on the organization and the entire industry.

Recognized as a UCON leader at the top level of impact and influence, Charles Wall has been at the forefront of the industry for over 40 years.



Industry recognition is humbling—and validating—it says your hand print contributed and helped in both advancement and change for the better.



**Q: Is there a mentor(s) that shaped your career, philosophy, or work values?**

**A:** In my career, I have been fortunate to have had many mentors.

The standouts are my father, the Jesuits, and my friend and business partner—and this combination is largely responsible for me and what I am today.

My Father, a surgeon, was my inspiration by example of a disciplined work ethic and focused thought, who was not intimidated by much (if anything), and who, while a quiet man, had the demonstrated ability to address

challenges no matter what they might be.

The Jesuits became a mentor in *critical thinking*, which was combined with a philosophy of “with and for others” always first.

Robert G. Brosamer, my business partner, friend, and mentor for over thirty years, saw something in me, and taught me the value of systems, and that the world is bigger than just the Bay Area.

**Q: Tell us an important aspect about your work, and the union construction industry.**

**A:** The challenges in the construction business become more burdensome every day. In

order to compete today, it is more evident than ever before that the contractor and the unions remain in-sync in addressing the needs of each other and most of all, the importance of those they both serve—the people that sweat for a living.

**Q: What is the value of involvement in United Contractors that you would like to convey to others?**

**A:** The first involvement I had with “EUCA,” the predecessor to UCON, was in 1994, with the founding of R&L Brosamer. At that time it was a small Bay Area association that helped bridge the gap for utility contractors and the unions. Since that time it has grown into the preeminent leader in the state.

UCON is a tremendous resource in running your individual business and addressing challenges in the industry.

Through the years I have both approached, and been approached, by various members and associates with issues that arise. I am proud to say that I have yet to find someone too busy to take the call or offer advice. UCON truly is dedicated to its members.

I can also say I have developed many long term relationships along the way. In order to fully benefit though, it does require being involved and contributing your individual talents. You will get more back than you give. ■

